

LOC 70 GARAGE STATEMENT OF OPERATIONS
Comparing Period 11 November Fiscal 2024 To Prior 2023

	C U R R E N T P E R I O D		Y E A R T O D A T E	
	Current Year	Prior Year	Current Year	Prior Year
SALES	22,753.67	28,402.66	208,325.84	225,802.43
COST OF SALES	16,877.33	22,751.18	161,155.41	171,078.73
GROSS MARGIN	5,876.34	5,651.48	47,170.43	54,723.70
EMPLOYEE EXPENSES				
SALARIES AND WAGES	3,113.24	4,188.12	38,976.20	35,580.23
CONTRACTED SERVICES	0.00	0.00	0.00	2,135.00
PAYROLL TAXES	227.51	314.41	2,969.54	2,871.74
PENSION EXPENSE	31.13	0.00	232.27	42.43
UNIFORMS/EDUCATION	0.00	0.00	0.00	0.00
EMP INSURANCE	720.00	697.18	8,154.83	2,682.64
TOTAL EMPLOYEE EXPENSES	4,091.88	5,199.71	50,332.84	43,312.04
OPERATING EXPENSES				
VEHICLE EXPENSE	0.00	0.00	0.00	0.00
REPAIRS	2,036.19	601.88	4,389.41	4,138.14
UTILITIES	0.00	0.00	800.92	872.63
TELEPHONE	0.00	0.00	0.00	0.00
ADVERTISING	0.00	0.00	585.30	0.00
MILEAGE/MEETINGS/MEALS	0.00	0.00	0.00	0.00
CASH OVER/SHORT	0.00	0.00	0.00	0.00
INTEREST	0.00	0.00	20.36	3.86
BANK/CREDIT CARD FEES	0.00	0.00	0.00	0.00
OFFICE SUPPLIES	0.00	0.00	0.00	0.00
OPERATING SUPPLIES	182.60	625.67	7,648.75	5,593.06
INSURANCE/WC INS PKG	192.49	176.03	2,149.43	1,952.86
SUB/DUES/LIC/DONATIONS	0.00	0.00	25.00	25.00
DEPRECIATION	869.22	150.00	9,561.42	1,650.00
RENT & LEASES	124.38	112.72	124.38	112.72
BAD DEBT	0.00	0.00	0.00	0.00
AUDIT/LEGAL/DIR. FEES	0.00	0.00	0.00	0.00
PROPERTY TAX	0.00	0.00	54.67	52.18
GAIN/LOSS FIXED ASSET	0.00	0.00	0.00	0.00
MISC/SAFETY/CLEARING/A	-307.00	-127.00	5,055.69	-2,377.00
TOTAL OPERATING EXPENSES	3,097.88	1,539.30	30,415.33	12,023.45
OTHER REVENUE				
FINANCE CHARGES	0.00	0.00	0.00	0.00
VENDOR REBATES	0.00	0.00	0.00	0.00
OTHER REVENUE	0.00	0.00	1,000.00	0.00
TOTAL OTHER REVENUE	0.00	0.00	1,000.00	0.00
NET OPERATING EXPENSES	7,189.76	6,739.01	79,748.17	55,335.49
ALLOCATION OF G/A	742.19	1,053.94	9,539.07	10,096.30
LOCAL NET SAVINGS	-2,055.61	-2,141.47	-42,116.81	-10,708.09
PATRONAGE REFUNDS	0.00	0.00	565.59	1,372.84
NON-QUAL PATRONAGE	0.00	0.00	0.00	207.32
NET SAVINGS	-2,055.61	-2,141.47	-41,551.22	-9,127.93

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STATEMENT OF GROSS MARGINS GARAGE

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
HARDWARE SALES												
Beginning Inventory	9,753.41	0.00	11,786.06	0.00	0.00	0.00	9,753.41	0.00	11,786.06	0.00	0.00	0.00
Purchases	750.30	0.00	707.01	0.00	0.00	0.00	12,606.78	0.00	12,182.31	0.00	0.00	0.00
Ending Inventory	9,339.16	0.00	11,447.16	0.00	0.00	0.00	19,092.57	0.00	23,233.22	0.00	0.00	0.00
Cost of Sales	1,164.55	0.00	1,045.91	0.00	0.00	0.00	12,679.62	0.00	11,598.71	0.00	0.00	0.00
Sales	1,455.69	0.00	1,307.39	0.00	0.00	0.00	16,516.08	0.00	14,498.41	0.00	0.00	0.00
Hardware Gross Margin	291.14	20.00	261.48	20.00	0.00	20.00	3,836.46	23.22	2,899.70	20.00	0.00	0.00
TUBES												
Beginning Inventory	3,676.79	0.00	4,189.99	0.00	0.00	0.00	3,676.79	0.00	4,189.99	0.00	0.00	0.00
Purchases	317.71	0.00	506.98	0.00	0.00	0.00	7,378.69	0.00	9,445.87	0.00	0.00	0.00
Ending Inventory	3,346.27	0.00	4,227.19	0.00	0.00	0.00	7,023.06	0.00	8,417.18	0.00	0.00	0.00
Cost of Sales	648.23	0.00	469.78	0.00	0.00	0.00	11,970.77	0.00	11,001.24	0.00	0.00	0.00
Sales	781.00	0.00	566.00	0.00	0.00	0.00	11,985.58	0.00	13,254.51	0.00	0.00	0.00
Tubes Gross Margin	132.77	17.00	96.22	17.00	0.00	17.00	14.81	0.12	2,253.27	17.00	0.00	0.00
TIRES												
Beginning Inventory	14,304.97	0.00	14,698.40	0.00	0.00	0.00	14,304.97	0.00	14,698.40	0.00	0.00	0.00
Purchases	13,652.53	0.00	17,012.47	0.00	0.00	0.00	83,804.75	0.00	105,835.51	0.00	0.00	0.00
Ending Inventory	15,680.33	0.00	14,081.25	0.00	0.00	0.00	29,985.30	0.00	28,779.65	0.00	0.00	0.00
Cost of Sales	12,277.17	0.00	17,629.62	0.00	0.00	0.00	90,897.42	0.00	113,337.82	0.00	0.00	0.00
Sales	13,060.82	0.00	18,754.92	0.00	0.00	0.00	102,072.65	0.00	120,572.17	0.00	0.00	0.00
Tires Gross Margin	783.65	6.00	1,125.30	6.00	0.00	6.00	11,175.23	10.94	7,234.35	6.00	0.00	0.00
BATTERIES												
Beginning Inventory	949.30	0.00	3,694.47	0.00	0.00	0.00	949.30	0.00	3,694.47	0.00	0.00	0.00
Purchases	631.97	0.00	596.96	0.00	0.00	0.00	8,422.31	0.00	6,164.25	0.00	0.00	0.00
Ending Inventory	64.02	0.00	3,896.18	0.00	0.00	0.00	1,013.32	0.00	7,590.65	0.00	0.00	0.00
Cost of Sales	1,517.25	0.00	395.25	0.00	0.00	0.00	12,268.20	0.00	4,717.58	0.00	0.00	0.00
Sales	1,785.00	0.00	465.00	0.00	0.00	0.00	10,291.11	0.00	5,550.10	0.00	0.00	0.00
Batteries Gross Margin	267.75	15.00	69.75	15.00	0.00	15.00	-1,977.09	-19.21	832.52	15.00	0.00	0.00
BATTERY CORE												
Beginning Inventory	22.00	0.00	365.00	0.00	0.00	0.00	22.00	0.00	365.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	88.00	0.00	61.00	0.00	0.00	0.00
Ending Inventory	22.00	0.00	365.00	0.00	0.00	0.00	44.00	0.00	730.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	271.00	0.00	61.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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STATEMENT OF GROSS MARGINS GARAGE
Comparing Period 11 November Fiscal 2024 To Budget 2024 And Prior 2023

	CURRENT PERIOD						YEAR TO DATE					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
Battery Core Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	-271.00	0.00	-61.00	0.00	0.00	0.00
LUBE SALES												
Beginning Inventory	27,722.00	0.00	32,691.34	0.00	0.00	0.00	27,722.00	0.00	32,691.34	0.00	0.00	0.00
Purchases	492.13	0.00	6,168.25	0.00	0.00	0.00	22,099.40	0.00	36,072.74	0.00	0.00	0.00
Ending Inventory	26,944.00	0.00	35,648.97	0.00	0.00	0.00	54,666.00	0.00	68,340.31	0.00	0.00	0.00
Cost of Sales	1,270.13	0.00	3,210.62	0.00	0.00	0.00	33,068.40	0.00	30,362.38	0.00	0.00	0.00
Sales	3,251.16	0.00	3,567.35	0.00	0.00	0.00	35,086.85	0.00	34,574.08	0.00	0.00	0.00
Lube Gross Margin	1,981.03	60.93	356.73	9.99	0.00	9.99	2,018.45	5.75	4,211.70	12.18	0.00	0.00
BRAKES PARTS SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SHOP SERVICE												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	2,420.00	0.00	3,742.00	0.00	0.00	0.00	32,373.57	0.00	37,353.16	0.00	0.00	0.00
Shop Service Gross Margin	2,420.00	100.00	3,742.00	100.00	0.00	100.00	32,373.57	100.00	37,353.16	100.00	0.00	0.00
Total Beginning Inventory	56,428.47	0.00	67,425.26	0.00	0.00	0.00	56,428.47	0.00	67,425.26	0.00	0.00	0.00
Total Purchases	15,844.64	0.00	24,991.67	0.00	0.00	0.00	134,399.93	0.00	169,761.68	0.00	0.00	0.00
Total Ending Inventory	55,395.78	0.00	69,665.75	0.00	0.00	0.00	111,824.25	0.00	137,091.01	0.00	0.00	0.00
Total Cost of Sales	16,877.33	0.00	22,751.18	0.00	0.00	0.00	161,155.41	0.00	171,078.73	0.00	0.00	0.00
Total Sales	22,753.67	0.00	28,402.66	0.00	0.00	0.00	208,325.84	0.00	225,802.43	0.00	0.00	0.00
Total Gross Margin	5,876.34	25.82	5,651.48	19.89	0.00	19.89	47,170.43	22.64	54,723.70	24.23	0.00	0.00